

**Item #3.3 Approval of COVID-19 Disaster Emergency
Grant Applications**

May 2021 Grant Applicants

Business Name	Address	City	Type	Grant Amount Requested	Dist	MBE	VET	WBE	Use of grant funds
Alleyway Theatre, Inc.	1 Curtain Up Alley	Buffalo	Not for Profit	\$10,000.00	Yes	No	No	No	Purchase of PPE and Installation of Fixtures
BEAM Buffalo Area Engineering Awareness for Minorities	P.O. Box 162	Buffalo	Not for Profit	\$1,217.14	Yes	No	No	No	Purchase of PPE and Installation of Fixtures
Buffalo Niagara Convention & Visitors Bureau, Inc.	403 Main Street	Buffalo	Not for Profit	\$2,987.40	Yes	No	No	No	Purchase of PPE and Installation of Fixtures
Buffalo Niagara Convention Center Management Corporation	One Convention Center Plaza	Buffalo	Not for Profit	\$10,000.00	Yes	No	No	No	Purchase of PPE and Installation of Fixtures
Central Terminal Restoration Corp.	495 Paderewski Drive	Buffalo	Not for Profit	\$1,027.84	Yes	No	No	No	Purchase of PPE only
D&M Refrigeration, Inc.	1340 William Street	Buffalo	Retail	\$10,000.00	Yes	No	No	Yes	Purchase of PPE and Installation of Fixtures
Jos. A. Sanders & Sons, Inc.	107 Lathrop Street	Buffalo	Construction	\$4,625.75	Yes	No	No	Yes	Purchase of PPE and Installation of Fixtures
Niagara Lubricant Company Inc.	1057 E. Delavan Ave.	Buffalo	Manufacturing	\$9,234.00	Yes	No	Yes	No	Purchase of PPE only
Ricotta & Ricotta Inc. dba Mangia Ristorante & Caffè	4264 N. Buffalo Road	Orchard Park	Retail	\$10,000.00	No	No	Yes	No	Purchase of PPE and Installation of Fixtures
Roach, Lennon & Brown, PLLC	535 Washington St	Buffalo	Legal	\$3,381.07	Yes	No	No	No	Purchase of PPE and Installation of Fixtures
Surianello General Concrete Contractor, Inc.	635 Wyoming Avenue	Buffalo	Construction	\$3,809.93	Yes	No	No	No	Purchase of PPE only
The Mog Inc.	1801 Grand Island Boulevard	Grand Island	Health Care	\$3,482.83	Yes	No	No	No	Purchase of PPE and Installation of Fixtures

\$69,765.96

COVID 19 Disaster Emergency Grants Approved Sept 2020 – April 2021

Approval Date	Business Name	City	Business Type	Grant Amt
9/23/2020	A1 Express Inc.	Buffalo	Service	4,619.35
9/23/2020	ABC Learn and Play 2, Inc.	Buffalo	Service	9,087.92
9/23/2020	Arts Services Initiative of WNY, Inc.	Buffalo	Not for Profit	1,582.52
9/23/2020	Black Rock Historical Society	Buffalo	Not for Profit	1,264.50
9/23/2020	Explore Buffalo Inc.	Buffalo	Not for Profit	9,626.00
9/23/2020	Kirchmyer & Goode Physical Therapists, P.C.	West Seneca	Health Care	4,791.83
9/23/2020	MidCity Office	Buffalo	Service	6,168.49
9/23/2020	Peaceprints of WNY	Buffalo	Not for Profit	7,046.86
9/23/2020	Theodore Roosevelt Inaugural Site Foundation	Buffalo	Not for Profit	4,498.00
10/28/2020	Amy Lynn's Dance Studio	Orchard Park	Retail	5,331.87
10/28/2020	Beyond Boundaries Therapy For Kids	Hamburg	Service	1,328.28
10/28/2020	Buffalo & Erie County Botanical Gardens Society	Buffalo	Not for Profit	3,107.70
10/28/2020	Buffalo Center for Arts and Technology, Inc.	Buffalo	Not for Profit	5,474.36
10/28/2020	Buffalo String Works, Inc.	Buffalo	Not for Profit	1,685.82
10/28/2020	Children First Christian Childcare & Preschool	West Seneca	Service	10,000.00
10/28/2020	Computer SOS, Inc.	Buffalo	Service	7,195.65
10/28/2020	Eclips Hair Salon, Inc.	West Seneca	Service	1,742.10
10/28/2020	Explore & More Children's Museum	Buffalo	Not for Profit	9,846.00
10/28/2020	Martin House Restoration Corp.	Buffalo	Not for Profit	8,660.13
10/28/2020	Safe Mobility Service Rides, LLC	West Seneca	Service	2,192.51
10/28/2020	Trace Assets Protection Service LLC	Buffalo	Service	1,232.37
10/28/2020	USA Occupational Services	Buffalo	Service	1,000.00
10/28/2020	West Side Community Services, Inc.	Buffalo	Not for Profit	1,776.97
10/28/2020	Western New York Book Arts Collaborative, Inc.	Buffalo	Not for Profit	2,396.20
11/18/2020	110 Moreland Street, Inc.	Buffalo	Hospitality/Tourism	10,000.00
11/18/2020	716 Limousine LLC	Buffalo	Service	6,627.63
11/18/2020	Babz BBQ	Akron	Retail	5,033.84
11/18/2020	Bikeorbar LLC	Buffalo	Service	10,000.00
11/18/2020	Buffalo & Erie County Naval & Military Park	Buffalo	Not for Profit	5,481.05
11/18/2020	Buffalo Girlchoir	Buffalo	Not for Profit	1,223.06
11/18/2020	Buffalo Pediatric Associates, LLC.	Buffalo	Health Care	10,000.00
11/18/2020	C&R Housing	Buffalo	Construction	6,904.12
11/18/2020	Computers for Children (aka Mission Ignite)	Buffalo	Not for Profit	8,999.82
11/18/2020	Dasa Properties LLC	Buffalo	Real Estate	10,000.00
11/18/2020	Gerard Place Housing Development Fund Company	Buffalo	Not for Profit	10,000.00
11/18/2020	Great Expectations Child Care Center, Inc.	West Seneca	Service	3,610.56
11/18/2020	La Casa De Nacho Inc.	Buffalo	Retail	9,764.00
11/18/2020	Little Spanish Garden LLC	Cheektowaga	Service	10,000.00

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11/18/2020	Nurse Practitioner Adult Health P.C.	Buffalo	Health Care	10,000.00
11/18/2020	Schutte-Buffalo Hammermill	Buffalo	Manufacturing	10,000.00
11/18/2020	Weaver Metal & Roofing, Inc.	Buffalo	Construction	8,584.77
12/16/2020	Burden, Hafner & Hansen, LLC	Buffalo	Legal	10,000.00
12/16/2020	EPIC - Every Person Influences Children, Inc.	Buffalo	Not for Profit	4,166.48
12/16/2020	Erin L. Reukauf dba Lyfe Beauty & Mind	Orchard Park	Service	7,805.22
12/16/2020	Gordon A. Kent, D.M.D., PC (Smile Center)	Cheektowaga	Health Care	10,000.00
12/16/2020	Manna Culinary Group	Buffalo	Retail	7,850.00
12/16/2020	Neill & Strong	Alden	Legal	2,029.60
12/16/2020	Rappold Family Dentistry, PC	Cheektowaga	Health Care	10,000.00
12/16/2020	Rec Room Holdings, LLC	Buffalo	Retail	8,642.51
12/16/2020	Salon 716 NY, LLC	Kenmore	Service	9,975.79
12/16/2020	Sheridan Medical Group	Tonawanda	Health Care	10,000.00
12/16/2020	SowFit Buffalo dba PBNJ Enterprises	Buffalo	Service	10,000.00
12/16/2020	Susan E. Bennett PT PC	Kenmore	Health Care	10,000.00
12/16/2020	Tammy Perison, DDS Family & Cosmetic Dental Care	West Seneca	Health Care	10,000.00
12/16/2020	The Igloo WNY LLC dba The Black Sheep Restaurant & Bar	Buffalo	Retail	4,098.41
12/16/2020	The Intersection Cafe, Inc. dba The Intersection	Buffalo	Retail	4,462.31
12/16/2020	Tremetris Nance dba Nance Nelson's Enterprise	Buffalo	Service	5,304.22
1/27/2021	A&B Heritage Inc. dba ASI Signage Innovations	Grand Island	Advanced Manufact	2,285.58
1/27/2021	A-Kleen Windows Inc.	Grand Island	Service	3,456.70
1/27/2021	Cold Narly Generation	Buffalo	Service	4,426.00
1/27/2021	Le Nails	Derby	Service	5,912.00
1/27/2021	Local Honey Beauty Hive	Buffalo	Service	6,041.00
1/27/2021	Mental Health Association of Erie County	Buffalo	Not for Profit	2,560.24
1/27/2021	Parent Network of NYS 1 dba Parent Network of WNY	Buffalo	Not for Profit	2,428.93
1/27/2021	Thin Man Brewery	Buffalo	Advanced Manufact	10,000.00
2/24/2021	Be Fit Fitness, Inc.	Lackawanna	Service Warehouse	7,883.57
2/24/2021	Buffalo Glass Block Company	Buffalo	Distribution	4,034.13
2/24/2021	Buffalo River Fest Park, LLC / Valley Community Association Inc. Sole Member	Buffalo	Not for Profit	8,938.71
2/24/2021	Fika Midwifery PLLC	Buffalo	Health Care	9,786.67
2/24/2021	Greco Trapp, PLLC	Buffalo	Service	7,182.19
2/24/2021	Sherri's Little Angels Inc.	Buffalo	Service	4,743.70
3/24/2021	Buffalo Society of Natural Sciences	Buffalo	Not for Profit	10,000.00
3/24/2021	DawJ, LLC dba The Oak Room	Buffalo	Retail	4,790.03
3/24/2021	Flax's Barber Shop	Buffalo	Service	6,492.60
3/24/2021	Flax's Gold Buyer	Buffalo	Retail	6,116.94

**COVID 19 Disaster Emergency Grants
Approved Sept 2020 – April 2021**

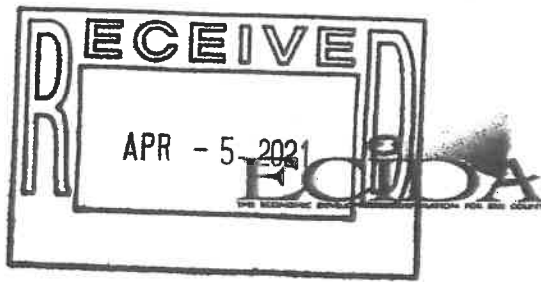
3/24/2021	Heidi I. Jones Attorney & Consultant	Buffalo	Legal	5,687.12
3/24/2021	Kiddy Skateland, LLC	Buffalo	Service	10,000.00
3/24/2021	Limousine Acquisition Company, LLC dba Buffalo Limousine	Buffalo	Service	4,589.37
3/24/2021	Prime Care Transportation Inc.	Buffalo	Service	5,503.50
3/24/2021	Print2Web	Buffalo	Service	1,455.24
3/24/2021	Tappo of Buffalo, LLC	Buffalo	Retail	10,000.00
3/24/2021	Tappo Pizza, LLC	Buffalo	Retail	6,597.80
4/28/2021	Buffalo City Swim Racers	Buffalo	Not for Profit	8,980.37
4/28/2021	Buffalo Collegiate Charter School	Buffalo	Not for Profit	10,000.00
4/28/2021	Buffalo Film Works	Buffalo	Service	10,000.00
4/28/2021	Center for Exploratory and Perceptual Arts, Inc.	Buffalo	Not for Profit	4,431.76
4/28/2021	Country Club Catering of WNY Inc.	Derby	Retail	2,250.00
4/28/2021	ECMC Foundation, Inc.	Buffalo	Not for Profit	2,421.43
4/28/2021	Fostering Greatness Inc.	Buffalo	Not for Profit	9,090.08
4/28/2021	Kleinhan's Music Hall	Buffalo	Not for Profit	10,000.00
4/28/2021	Pappy Martin Legacy Jazz Collective	Buffalo	Not for Profit	9,794.44
4/28/2021	Trend Setters Beauty Salon	Grand Island	Service	3,870.96
4/28/2021	Young Audiences of Western New York	Buffalo	Not for Profit	3,953.61
				597,923.49

Grant Application Overview

May 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Alleyway Theater, Inc.	\$10,000	Highly Distressed Area	Recommended for Funding
<p>Synopsis:</p> <p>Alleyway Theater, Inc. (hereafter Alleyway) is a non-profit corporation, founded in September 1980, located in the heart of Buffalo’s historic Theatre District. The company is steadfastly dedicated to the development and production of new plays and musicals and makes its home in a beautifully renovated 33,000 sq. ft. former bus depot. The company offers a continuous season of live stage plays and musicals in its intimate, convertible theatre each September through May, the fifth longest running U.S. production of A CHRISTMAS CAROL, and special events throughout the year. The corporation provides theatre education to adults and students through its Theatre School of WNY.</p> <p>Alleyway has been negatively impacted by the NYS disaster declaration and conditions resulting from the coronavirus pandemic. Alleyway was forced to transition to all digital productions to keep its actors working and earn revenue the support the theater operation. Although well received, the pivot resulted in a 77% reduction in sales. The organization has lost 91% of rental income from its second performance space. Alleyway has been forced to eliminate positions and cut remaining staff hours to reduce expenses. Alleyway is planning to reopen to in person performances and is seeking funding assistance from the ECIDA for PPE/fixture (air filters, masks, touchless fixtures, partitions, disinfectant, etc.) expenditures to open safely and prevent the community spread of covid.</p>			

ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION



Thank you for your interest in the Erie County Industrial Development Agency's Disaster Emergency Grant Program to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	Applicant Legal Name: Alleyway Theatre, Inc.
2.	Applicant Address: Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible. 1 Curtain Up Alley Buffalo, NY 14202
3.	Legal Structure: <input type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input checked="" type="checkbox"/> Not-for-Profit
4.	Applicant Contact Name: Robyn Lee Horn
5.	Contact Phone Number: 917-885-6094 x 202 Contact Email Address: rhorn@alleyway.com
6.	Type of Business: Please Describe Nonprofit professional theatre company
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet. <div style="text-align: right;"><input checked="" type="checkbox"/> ATTACHED</div>
8.	Number of years in business in Erie County 40
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <input checked="" type="checkbox"/> ATTACHED
10.	Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned
11.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable 711110
12.	What share of the company's product or service is sold within Erie County: 100 %
13.	Miscellaneous Questions:

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



	<p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business? Amount: \$</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").</p> <p>How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? <u>ASI - Arts Services, Inc.</u></p>	
<p>14.</p>	<p>Qualifying Questions:</p>	
	<p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant's primary place of business located in a highly distressed area? (see map at https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf)</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the Applicant in business prior to March 7, 2020?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Has the Applicant been negatively impacted by the COVID-19 Pandemic?</p>	

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



- 15.** **Narrative:**
- A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.
 - B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).
 - C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.

{attach separate sheet if more room is needed}

See attached purchase summary and narrative.

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



EMPLOYMENT INFORMATION		
<i>Existing Jobs</i> – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.		
16.	Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application.	2

Grant Request Budget			
17.	PPE and/or Fixture Installation Description Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures – list and attach paid receipts
	<i>See Attached Budget</i>		
	Total Vendor Expense	\$	\$
	GRANT REQUESTED (<i>grant will be calculated by multiplying eligible costs x 90%</i>)	\$	\$

18.	CERTIFICATION
	<p><i>Robyn Horn</i> being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief, and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.</p> <p>In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL, subject to limited statutory exclusions.</p>

Name of Company Official Completing Worksheet:	Title:	Date Completed:
Robyn Horn	Managing Director	April 1, 2021
Signature: <i>Robyn Horn</i>		

QUESTION 15 A

ALLEYWAY THEATRE PPE EQUIPMENT LIST

TOTAL \$11,108.95

Item	Description	Quantity per unit	Price per unit	# of Units	Subtotal	Notes
TO BE PURCHASED						
Merv13 Air Filter	24x24x2	2 Pack	\$37.98	12	\$455.76	years of filters
Merv13 Air Filter	20x20x2	2 Pack	\$30.38	40	\$1,215.20	years of filters
Merv13 Air Filter	16x25x2	4 Pack	\$58.88	2	\$117.76	We need 2 filters, twice a year. This will provide 2 years
Sanitizer Dispensers			\$45.99	8	\$367.92	Value Series Automatic Hand Sanitizer Dispenser On Freestanding Stand, Hands-Free Dispensing, price via centralrestaurant.com
KN95 Mask		50/bx	\$56.00	4	\$224.00	Black, 5-layer, price via amazon.com
Sanitizing Wipes		1440 wipes/case	\$90.00	4	\$360.00	Estimate via trashcanswarehouse.com
Electric mini-tank water heaters			\$210.00	6	\$1,260.00	To provide hot water to bathrooms for proper hand hygiene, price via Ace Hardware
Auto Faucet			\$300.00	4	\$1,200.00	Motion sensor faucet to reduce contact and promote hand hygiene, price via Home Depot
Auto Flush			\$500.00	7	\$3,500.00	Motion sensor toilet flush mechenasim to reduce contact and promote hand hygiene, price via
Sanitizer	Gallon		\$25.00	8	\$200.00	
Auto Soap Dispenser			\$17.00	5	\$85.00	Motion sensor soap dispenser for bathrooms to to reduce contact and promote hand hygiene, price
Gloves	100/box		\$7.00	5	\$35.00	Vinal exam gloves, price via Walgreens
Disenfectant Spray	8 gal/carton		\$120.00	1	\$120.00	Disenfectant Spray with Bleach, price via quill
Soap Refills	2gal		\$18.00	5	\$90.00	Price via Quill
Mop Equipment			\$135.00	1	\$135.00	webstaurantstore.com
Liquid Sanitizer Concentrate	2 gal/case		\$59.00	2	\$118.00	Noble chemical disenfectant detergent cleaner, price via webstaurantstore.com
Nu-Foamicide	1gal		\$33.00	5	\$165.00	restaurantsupply.com
Plexiglass Sheets	36" x 72" x .093"		\$69.98	4	\$279.92	Price via Home Depot
Polycarbonate Sheet	48" x 96" x .375		\$862.94	1	\$862.94	Price via interstateplastics.com
Disposable Face Mask		50/box	\$22.50	5	\$112.50	Level 1 FDA Certified Face Mask
PREVIOUSLY PURCHASED						
Disposable Face Mask		50/box	\$ 22.50	4	\$ 90.00	Level 1 FDA Certified Face Mask
Hand Sanitizer Disinfectant	Gallon		22.99	5	114.95	



EDICA

Question 15 C

Because of our mission to develop new, innovative plays and to support the artists who make them, Alleyway Theatre leadership was driven to engage with digital theatre-making during COVID-19 closures. Since March 2020, we have produced the work of 31 playwrights and employed over 100 artists overall. However, digital theatre has not proven to be profitable. Despite excellent reviews and increased marketing, we have seen a 77% reduction in ticket sales for our fall digital programming as compared to live productions from the previous fall.

Our 33,000 square foot facility is costly to maintain, even when the theatre is dark. We have recently needed boiler repairs and next we will need to address crumbling plasterwork in the theater. During normal years, our facilities costs are offset by rentals in our second performance space. Since the start of the pandemic, we have seen a 91% reduction in rental income.

Alleyway's Executive Artistic Director and Managing Director are working full time as we continue development and digital production efforts. It was necessary to eliminate the positions of House Manager, Box Office Manager, and Company Manager, although two of the employees who filled those positions are still engaged in part-time work at Alleyway on an as-needed basis. The remaining positions of Production Manager and Technical Director have seen a significant reduction in hours.

During a standard year, ticket sales and rental income combined account for between 65%-75% of Alleyway's totally revenue. Without public support, our monthly cash shortfall would be \$7,835. However, intensified development efforts have led to a marked increase in individual and foundation support, and we are hopeful that we will be approved for the Shuttered Venue Operators Grant. We project that increased unearned income will keep our budget balanced through the fall, but that projection does not account for the significant costs of reopening safely. This grant from Erie County will play an important role in allowing Alleyway Theatre to welcome audiences safely back to our theatre.

Grant Application Overview

May 2021

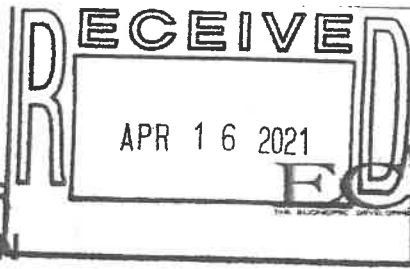
APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Buffalo-Area Engineering Awareness for Minorities Inc. (BEAM)	\$1,217.14	Highly Distressed Area	Recommended for Funding

Synopsis:

Buffalo-Area Engineering Awareness for Minorities Inc. (hereafter BEAM) is a nonprofit organization committed to building diversity in STEM (science, technology, engineering, and math) fields by encouraging, supporting, and preparing underrepresented students in the Buffalo area to pursue a career in a STEM or technical related field. BEAM programs are targeted toward the population of minorities and young women. BEAM was founded in 1982 by a consortium of the UB School of Engineering, Linde-Union Carbide, Omega Psi Phi Fraternity and the Buffalo Public Schools. BEAM provides hands-on math, science, engineering, and technical experiences through Saturday Academies, Summer Programs, and other related activities for students in K-12th grade.

BEAM is dedicated to increasing the number of minorities and females entering engineering and technical careers and the importance in helping to provide highly skilled technical workers to these fields has never been greater.

BEAM has been negatively impacted by the NYS emergency declaration and the conditions created by the coronavirus pandemic. BEAM's income, which is derived from membership, fundraising, and grants, has been significantly reduced by the pandemic. The organization was unable to hold its March Bowling fundraiser and the August Golf Tournament is in jeopardy given local COVID infection rates. BEAM was forced to move its Summer Program outdoors to allow for in-person instruction, which resulted in unbudgeted expenses. BEAM is requesting assistance from the ECIDA to offset the cost of PPE/fixture (masks, gloves, thermometer, sanitizer, canopy) expenditures necessary to protect the health and safety of participants and volunteers.



**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**

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COMPANY INFORMATION		
1.	Applicant Legal Name:	BEAM: Buffalo-area Engineering Awareness for Minorities
2.	Applicant Address: Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible.	P.O.Box 162 Buffalo, NY 14205 Note: program is held at UB -South
3.	Legal Structure:	<input type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input checked="" type="checkbox"/> Not-for-Profit
4.	Applicant Contact Name:	Katherine M. Heinle
5.	Contact Phone Number:	716-913-5737 Contact Email Address: Executivedirector@beambuffalo.org
6.	Type of Business:	Please Describe <small>Not-for-profit : K-12 education progra.</small>
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet.	
		<input checked="" type="checkbox"/> ATTACHED
8.	Number of years in business in Erie County	36
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors.	<input checked="" type="checkbox"/> ATTACHED
10.	Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned	NA
11.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable	NA
12.	What share of the company's product or service is sold within Erie County:	100 %
13.	Miscellaneous Questions:	

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



- Yes No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?
- Yes No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?
- Yes No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?
- Yes No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?
- Yes No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?
- Yes No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?
- Yes No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business?
Amount: \$ _____
- Yes No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.
- Yes No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").

How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? _____ email

14. Qualifying Questions:

- Yes No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?
- Yes No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?
- Yes No Is the Applicant's primary place of business located in a highly distressed area? (see map at <https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf>)
- Yes No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?
- Yes No Was the Applicant in business prior to March 7, 2020?
- Yes No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?
- Yes No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?
- Yes No Has the Applicant been negatively impacted by the COVID-19 Pandemic?

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



Narrative:

15.

- A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.
- B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).
- C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.

(attach separate sheet if more room is needed)

SEE ATTACHED

15. Narrative:

Buffalo-Area Engineering Awareness for Minorities Inc. (BEAM) is a non-profit 501(c) 3 organization, committed to building diversity in STEM (science, technology, engineering, and math) fields by encouraging, supporting, and preparing minority and underrepresented students in the Buffalo area and Erie County to pursue a career in the technical and STEM fields. BEAM is dedicated to increasing the number of minorities and females entering engineering and technical careers. The importance in assisting in an effort to provide engineers and highly skilled technical workers to these fields has never been greater. BEAM collaborates with industry leaders to provide a free quality hands-on learning to students in grades PreK-12th through Saturday Academies, BEAM Robotics, Society of Engineers Competitions and Summer Programming.

BEAM has been serving female, minority and other underrepresented students in Western New York for over 36 years. Over the course of the 36 years BEAM has offered a variety of programs including Saturday academies, summer day & overnight camps and creative building programs through a wide variety of partnerships and aboard based network of public and private companies and organizations.

- A. BEAM decide to continue in person programming for the Summer of 2020 and the Saturday Academy for the school year 2020 -2021. To adhere to CDC requirements we had to purchase tents, tables and chair for outside instruction for our 2020 Summer Program. The purchase of PPE which included Infrared thermometers, hand sanitizers, surface cleaner and masks was needed for both Summer and school year Saturday Academy programs. In the 2020 Summer program we added extra staff member to ensure for small groups and CDC compliance. For the Saturday Academy programs we needed to hire 4 additional staff members who were certified teachers that insured that CDC compliance of all participants. For the October through May Saturday Academy programs that are for grades k- 12; a teacher was assigned to each room to monitor mask and distancing compliance and to sanitize workstations in between breakout sessions. The teachers allowed for the mentors to concentrate on their lessons and not adherence to CDC requirements. Teachers also help with temperature checks as participants entered the program. Lastly, our program went from group projects to individual projects that the students complete in their designated area which increase our supply budget. Our expenses increased by over \$15,000 because of these additional requirements imposed on us due to COVID-19.
- B. Supplies purchased will continue to be utilized for all programs offered and at this time we do not have to purchase any additional supplies.
- C. COVID-19 has had multiple impacts on our organization from programming to fundraising. BEAM made an effort to have in person programming through the pandemic and with the exception of December 2020 and January 2021 we were able to keep that

goal. Out of an abundance of caution we did go to a virtual model for those two months only.

While we were glad to give our students an in-person program this came with additional costs. The 2020 summer program that had 16 students attend had to be reworked and moved from inside University for Buffalo to an outdoor location. Due to the location move we were required to purchase tents, tables and chair. Other additional expenses was the purchase of PPE which included Infrared thermometers, hand sanitizers, surface cleaner and masks. To ensure the safety of our mentors and students and not take away from the engineering content we also hired additional staff who were certified teachers that insured that CDC compliance of all participants. For the October through May Saturday Academy programs that are for grades k- 12 ; a teacher was assigned to each room to monitor mask and distancing compliance and to sanitize work stations in between breakout sessions, The teachers allowed for the mentors to concentrate on their lessons and not adherence to CDC requirements. Teachers also help with temperature checks as participants entered the program.

BEAM primary source of income comes from membership, fundraisers and grants. Because of the pandemic we had to cancel one major fundraising events and curtail the numbers at the other events. Our Bowling Tournament March of 2020 was at the very beginning of the pandemic and even though we had it our attendance was drastically impacted, and we could not hold the 2021 March Bowling Tournament this year. The other large fundraiser we have is an August Golfing Tournament it was held in August 2020 but like the Bowling event our attendance was drastically impacted.

Our expenses increased by over \$15,000 because of these additional requirements imposed on us due to COVID-19.

ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION



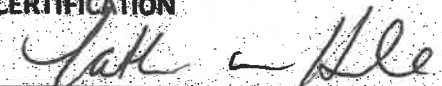
EMPLOYMENT INFORMATION

Existing Jobs – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

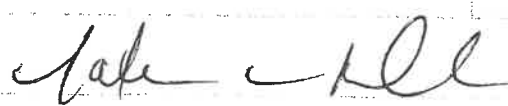
16. Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application. 0

Grant Request Budget			
17.	PPE and/or Fixture Installation Description Items or Vendor Contract (attach additional sheet as necessary) SEE Attached	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures - list and attach paid receipts
	Total Vendor Expense	\$	\$1352.38
	GRANT REQUESTED (grant will be calculated by multiplying eligible costs x 90%)	\$	\$1217.14

CERTIFICATION

18.  being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.

In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.

Name of Company Official Completing Worksheet: Katherine M. Heinle	Title: Executive Director	Date Completed: 4/14/21
Signature: 		

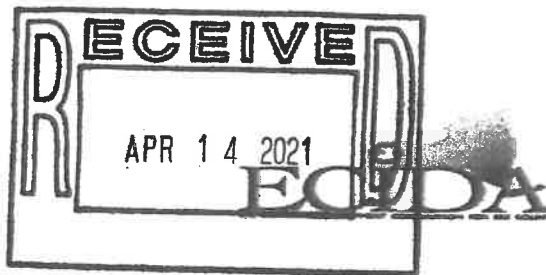
17. PPE COSTS:

BJ'S Tents		339.98
Jobena		
Invoice #292119	70.00	
Invoice #291815	662.40	
		732.40 check # 1079
Invoice #292119	280.00	280.00 check # 1080
TOTAL		\$1352.38
Claim 90%		\$1217.14

Grant Application Overview

May 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Buffalo Niagara Convention and Visitors Bureau, Inc.	\$2,987.40	Highly Distressed Area	Recommended for Funding
<p>Synopsis:</p> <p>Buffalo Niagara Convention and Visitors Bureau, Inc., aka Visit Buffalo Niagara (hereafter VBN), a not-for-profit organization, sells and markets the region’s assets and attractions to visitors outside the Buffalo Niagara region as a convention, tourism and leisure destination for the economic benefit of the community. VBN is Erie County’s lead marketing organization for conventions, meetings, amateur sporting events, cultural and heritage tourism and consumer travel. VBN employs a staff of talented tourism professionals dedicated to promoting tourism and accomplishes this by soliciting national, state and regional meeting planners, motor coach tour operators, travel agents and independent consumers. In 2017, \$1.8 billion dollars in traveler spending occurred in Erie County, generating \$221 million in tax revenue. That’s \$578 in tax savings per household in Erie County.</p> <p>VBN has been negatively impacted by the NYS disaster declaration and the resulting conditions from the coronavirus pandemic. The impact of COVID-19 on the tourism industry has been devastating and is predicted to have a slow recovery. Consistent with trends in sales and closure rates, consumer-facing sectors, like hotels, cafes and restaurants, also remain the most insecure about what the coming months will bring. VBN’s loss of earned revenue during 2020 and the uncertainty moving forward has resulted in the layoff of 18 full-time and part-time employees. The remaining employees have been working remotely since the beginning of the pandemic; however, VBN is preparing for the return of employees to the office. VBN is seeking funding assistance from the ECIDA to offset the cost of PPE/fixture (face masks, sanitizer, hands-free devices, signage, etc.) expenditures to allow employees to safely return to the office and prevent community spread of coronavirus.</p>			

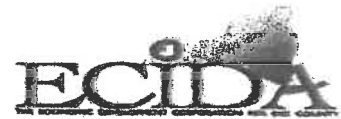


ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION

Thank you for your interest in the Erie County Industrial Development Agency's Disaster Emergency Grant Program to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	Applicant Legal Name: <u>BUFFALO WEDDING COLLECTION & VISITOR'S BUREAU, INC.</u>
2.	Applicant Address: Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible. <u>403 MAIN STREET SUITE 630 BUFFALO NEW YORK 14203</u>
3.	Legal Structure: <input type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input checked="" type="checkbox"/> Not-for-Profit
4.	Applicant Contact Name: <u>David Marzo</u>
5.	Contact Phone Number: <u>716-864-3704</u> Contact Email Address: <u>MARZO@VISITBOFFLONIA60A.COM</u>
6.	Type of Business: <input checked="" type="checkbox"/> Please Describe <u>NOT FOR PROFIT SALES MARKETING</u>
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules <input checked="" type="radio"/> or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet. <input type="checkbox"/> ATTACHED
8.	Number of years in business in Erie County: <u>34</u>
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <input checked="" type="checkbox"/> ATTACHED
10.	Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned <u>N/A</u>
11.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable <u>561591</u>
12.	What share of the company's product or service is sold within Erie County: <u>50%</u>
13.	Miscellaneous Questions:

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



	<p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business? Amount: \$</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").</p> <p>How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? <u>E-MAIL NOTICE</u></p>	
14.	Qualifying Questions:	
	<p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant's primary place of business located in a highly distressed area? (see map at https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf)</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the Applicant in business prior to March 7, 2020?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Has the Applicant been negatively impacted by the COVID-19 Pandemic?</p>	

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



15.	<p>Narrative:</p> <ul style="list-style-type: none">A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.
	<p><i>(attach separate sheet if more room is needed)</i></p> <p style="text-align: center;">SEE ATTACHED.</p>



Question # 15 - Narrative :

- A. PPE purchases previously purchased:** None
- B. Future PPE purchases to be made:** Per Attached Vendor quotes
- C. Organizational Narrative:**

Visit Buffalo Niagara Mission

Visit Buffalo Niagara is an economic generator for Buffalo and Erie County. It is our mission to promote and market our assets and attractions to visitors outside the Buffalo Niagara region as a convention, amateur sports, tourism, and leisure destination for the economic benefit of the community.

Impact of Covid-19 to Visit Buffalo Niagara and Hospitality Industry

At the start of the Covid-19 pandemic, Buffalo and Erie County had a convention and sporting event packed calendar and leisure events expected to contribute millions of dollars to the local economy and add to the nearly 33,000 tourism-related jobs. In March 2020 as conventions and events canceled, travel was put on hold, hotels and attractions closed and many restaurants shuttered, the hospitality industry furloughed 42% of the workforce.

With the uncertainty of funding and the loss of earned revenues, Visit Buffalo Niagara made the difficult decision to lay off 18 full and part time employees, and close our two Visitor Center locations. Due to gathering restrictions, the Buffalo Niagara Convention Center, one of our main venues for business opportunities, was required to close, which prevented us from booking business and forced us to cancel or postpone business that was on the books for the remainder of 2020 and into 2021. Amateur and youth sports were also canceled due to gathering limitations and venue closures.

Due to the disruption of the COVID virus, trends are developing within certain market segments and events. The business that does actualize will be smaller and may turn to virtual and hybrid meeting formats which will impact revenues in the future. Group business that requires larger spaces and more hotel rooms remains somewhat paralyzed by the uncertainty of future requirements and other unknown travel restrictions. As a result, short term bookings (within 18 months of arrival) are trending smaller in size and impact.



Impact of VBN's Work/Service to the Community

The work of Visit Buffalo Niagara benefits the local community in many ways - visitor spending generates hundreds of millions of dollars in sales tax, which reduces the tax burden on every household in Erie County; local businesses and the workforce thrive as result of a growing visitor industry; and development of visitor-related businesses and investment continues as our visitor economy grows, with the addition of new hotels, attractions, restaurants and breweries, which also enhances the community and quality of life for residents.

Why Are Funds Necessary

As we prepare to have our employees return to the office, we will use the grant to purchase necessary and required PPE to maintain a safe work environment for our employees and visitors to the office.

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



EMPLOYMENT INFORMATION

Existing Jobs – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

16. Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application. 17

Grant Request Budget

17.	PPE and/or Fixture Installation Description Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies.	For PAST PPE/Fixture actual expenditures - list and attach paid receipts
	DORMEIER JANITORIAL (PER ATTACHED)	2725.28	
	MINOTS PRINT INC (PER ATTACHED)	594.05	
	Total Vendor Expense	\$339.33\$	
	GRANT REQUESTED (grant will be calculated by multiplying eligible costs x 90%)	\$2987.40\$	

18. **CERTIFICATION**

 being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.
 In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL, subject to limited statutory exclusions.

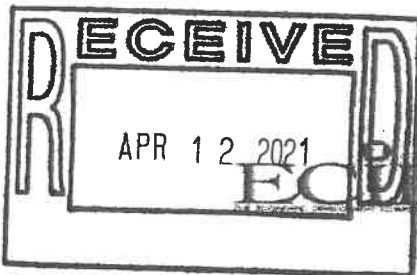
Name of Company Official Completing Worksheet: Title: Date Completed:
 DAVID M. [unclear] CFO 4-12-21

Signature:

Grant Application Overview

May 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Buffalo Niagara Convention Center Management Corporation	\$10,000	Highly Distressed Area	Recommended for Funding
<p>Synopsis:</p> <p>The Buffalo Niagara Convention Center Management Corporation (hereafter BNCCMC) is a not-for-profit organization charged with managing and maintaining the Convention Center to maximize the Center's positive impact on the economy of the City and the region. The BNCCMC meets this objective by booking events that bring out-of-town visitors to the County to fill hotel rooms, restaurants, cultural attractions, and retail shopping; thereby, stimulating the growth of the local economy.</p> <p>BNCCMC has been negatively impacted by the NYS emergency declaration and the conditions created by the coronavirus pandemic. BNCCMC suspended its operations in March 2020 to comply with the NYS mandates regarding mass gatherings. As a result, the operation lost approximately 116 events, which necessitated the layoff of 263 part-time and full-time employees. BNCCMC is preparing the Center to reopen in October 2021 and is requesting funding assistance from the ECIDA to offset the cost of PPE/fixture (filters, barriers, gloves, masks, face shields, sanitizer, disinfectant, hands-free dispensers, temperature scanner, etc.) expenditures that are necessary to reopen the facility safely.</p>			



ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION

Thank you for your interest in the Erie County Industrial Development Agency's Disaster Emergency Grant Program to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions - contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	Applicant Legal Name: BUFFALO NIAGARA CONVENTION CENTER MGMT. CORP.
2.	Applicant Address: Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible. One Convention Center PLAZA 153 Franklin Street Buffalo, N.Y. 14202
3.	Legal Structure: <input type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input checked="" type="checkbox"/> Not-for-Profit
4.	Applicant Contact Name: Thomas Beiter, Controller
5.	Contact Phone Number: 716-855-5559 Contact Email Address: tom@buffaloonvention.com
6.	Type of Business: Please Describe Convention Center
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet.
8.	Number of years in business in Erie County <input checked="" type="checkbox"/> ATTACHED 43
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <input checked="" type="checkbox"/> ATTACHED
10.	Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned
11.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable. 561920
12.	What share of the company's product or service is sold within Erie County: 100%
13.	Miscellaneous Questions:

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



- Yes No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?
- Yes No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?
- Yes No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?
- Yes No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?
- Yes No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?
- Yes No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?
- Yes No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business?
Amount: \$ _____
- Yes No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.
- Yes No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").
How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? _____

14. Qualifying Questions:

- Yes No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?
- Yes No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?
- Yes No Is the Applicant's primary place of business located in a highly distressed area? (see map at <https://www.ecidanv.com/documents/HighlyDistressedAreaMap7-2-2013.pdf>)
- Yes No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?
- Yes No Was the Applicant in business prior to March 7, 2020?
- Yes No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?
- Yes No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?
- Yes No Has the Applicant been negatively impacted by the COVID-19 Pandemic?

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



Narrative:

- 15.**
- A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.
 - B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).
 - C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.

(attach separate sheet if more room is needed)

BNCC Responses to Erie County COVID-19 Disaster Emergency Grant Application

Narrative Items 15 A, 15 B and 15 C:

15 A: Summary of all PPE equipment purchases previously purchased and the reason

For their purchase: Sent as separate document labeled: "BNCC PPE Purchases 2020.pdf"

15 B: Summary for all future PPE and fixture purchases: N/A

16 C: Narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work / service in Erie County: Sent as separate document labeled "BNCC ECIDA Grant Response 15C".

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



EMPLOYMENT INFORMATION

Existing Jobs – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

16. Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application. 12

Grant Request Budget

17.	PPE and/or Fixture Installation Description Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixture you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures - list and attach paid receipts
	See List attached		
	Total Vendor Expense	\$18,204. ⁶⁰	\$
	GRANT REQUESTED (grant will be calculated by multiplying eligible costs x 90%)	\$16,000. ⁰⁰	\$

CERTIFICATION

18. Thomas G. Beuter being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.

In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.

Name of Company Official Completing Worksheet: Thomas Beuter Title: Contractor Date Completed: April 5, 2021

Signature: Thomas Beuter



Eric County COVID-19 Disaster Emergency Grant Application

Response to Item 15, Letter C:

C. The Buffalo Niagara Convention Center (BNCC) temporarily suspended business operations as of March 8, 2020 due to Federal, New York State and local guidance limiting mass gatherings. This suspension has resulted in the BNCC laying off 263 full and part time staff members .

The BNCC has been a vital part of the City of Buffalo, County of Erie and Western New York community providing an economic impact of over \$35 million annually since opening in 1978.

The granty monies will be used to reimburse the BNCC for purchases related to the PPE equipment necessary for the BNCC to reopen.

Thank you for your consideration.

A handwritten signature in black ink, appearing to read "Thomas G. Beiter". The signature is written in a cursive style.

Thomas G. Beiter
Controller
Buffalo Niagara Convention Center
One Convention Center Plaza

Grant Application Overview

MONTH 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Central Terminal Restoration Corp.	\$1,027.84	Highly Distressed Area	Recommended for Funding

Synopsis:

The **Central Terminal Restoration Corp.** (hereafter CTRC) is a not-for-profit organization with a mission to restore and revive this national landmark. Opened in 1929 to serve more than 200 trains and 10,000 passengers daily, the iconic Buffalo Central Terminal operated for 50 years, until the Art Deco masterpiece officially closed as a train station in 1979. In 1997, the 18-acre Buffalo Central Terminal site was acquired by the CTRC. Efforts are ongoing to refurbish and repurpose the property on Buffalo's East Side as a thriving hub of community events and activity. To help fund restoration, the CTRC currently hosts 30+ public events a year in this beloved building.

CTRC has been negatively impacted by the NYS disaster declaration and the conditions created by the coronavirus pandemic. CTRC has been unable to hold public events and actively raise funds, which has resulted in the loss of approximately \$45,000 in revenue. CTRC has also incurred unbudgeted expenses to operate remotely and protect the numerous volunteers who perform maintenance at the site. CTRC is requesting funding assistance from the ECIDA to support PPE/fixture (thermometer, hand sanitizer, cleaning supplies, and technological upgrades (to support remote work) expenditures to protect the health and safety of staff and volunteers.



ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION

Thank you for your interest in the Erie County Industrial Development Agency's Disaster Emergency Grant Program to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION			
1.	Applicant Legal Name:	Central Terminal Restoration Corp.	
2.	Applicant Address: Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible.	495 Paderewski Drive Buffalo, NY 14212	
3.	Legal Structure:	<input type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input checked="" type="checkbox"/> Not-for-Profit	
4.	Applicant Contact Name:	Monica Pellegrino Faix	
5.	Contact Phone Number:	716-754-6142 x202	Contact Email Address: monica@buffalocentralterminal.org
6.	Type of Business:	Please Describe Stewards of the Buffalo Central Terminal	
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet.		
8.	Number of years in business in Erie County		<input checked="" type="checkbox"/> ATTACHED 24
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors.		<input checked="" type="checkbox"/> ATTACHED
10.	Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned		NA
11.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable		NA
12.	What share of the company's product or service is sold within Erie County:		NA %
13.	Miscellaneous Questions:		

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



	<p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business? Amount: \$</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").</p> <p>How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? <u>word of mouth</u></p>	
14.	Qualifying Questions:	
	<p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant's primary place of business located in a highly distressed area? (see map at https://www.ecidanyc.com/documents/HighlyDistressedAreaMap7-2-2013.pdf)</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the Applicant in business prior to March 7, 2020?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Has the Applicant been negatively impacted by the COVID-19 Pandemic?</p>	

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



15.	<p>Narrative:</p> <ul style="list-style-type: none">A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.
	<p><i>(attach separate sheet if more room is needed)</i></p> <ul style="list-style-type: none">A. 2020 \$350.93 expended for hand sanitizer and applications (wall dispensers and spray bottles), paper towels, thermometer for screening of volunteers, paper health forms for covid screening of volunteers.B. 2021 \$150 estimate for hand sanitizer and paper towelsC. We suffered a negative financial impact from the loss of revenue related to the COVID-19 restrictions on gatherings. This reduced our revenue in 2020 by \$45,000, leaving us with only \$14,000 for building maintenance and utilities of the massive 500,000 square foot building and 12 acres of grounds. This has been a struggle, even for a scrappy organization used to pinching pennies. We were unable to apply for any PPE assistance because our staff salary is grant funded.

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



EMPLOYMENT INFORMATION		
<i>Existing Jobs</i> – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.		
16.	Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application.	1

Grant Request Budget			
17.	PPE and/or Fixture Installation Description Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures - list and attach paid receipts
	See attached		
	Total Vendor Expense	\$	\$
	GRANT REQUESTED (<i>grant will be calculated by multiplying eligible costs x 90%</i>)	\$	\$

18. CERTIFICATION

I, Monica Pellegrino Faix, being duly sworn, state that I have read and understand all the questions and answers contained in the foregoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief, and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.

In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL, subject to limited statutory exclusion.

Name of Company Official Completing Worksheet:	Title:	Date Completed:
Monica Pellegrino Faix	Executive Director	April 11, 2021

Signature: *M Pellegrino Faix*

Central Terminal Restoration Corp.		
17. Grant Request Budget		
Items or Vendor Contract	For FUTURE	For PAST
Core Distributers - Paper Towels		\$ 72.12
Core Distributers - Hand sanitizer & applications		\$ 149.84
Home Depot - Thermometer		\$ 59.49
Office Depot - Copies for Covid Screening		\$ 68.68
Zoom - for remote work		\$ 74.95
Tech Soup - to purchase Zoom for nonprofit		\$ 65.00
Apple - Twelve South Curve Stand for remote work		\$ 108.00
Monday.com - Project Management for remote work		\$ 393.96
Hand Sanitizer and paper towels	\$ 150.00	
Total Vendor Expenses	\$ 150.00	\$ 992.04
GRANT REQUESTED (90%)	\$ 135.00	\$ 892.84

Grant Application Overview

May 2021

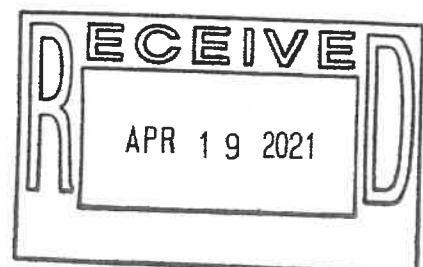
APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
D&M Refrigeration Inc.	\$10,000	Highly Distressed Area WBE	Recommended for Funding
<p>Synopsis:</p> <p>D&M Refrigeration Inc. (hereafter D&M), a woman-owned business in the City of Buffalo, has been committed to quality customer service for all commercial equipment needs in the food service, medical, and related industries for over forty years. As a locally owned Western New York small business, D&M's employees pride themselves on working hard, providing the best return on investment, performing with quality workmanship, and exceeding customer expectations. D&M delivers solutions for all commercial equipment needs including design layout drawings, installation and start-up assistance, repair service, replacement parts, and maintenance plans. Core products sold and serviced include: Refrigeration Equipment, Cooking Equipment, Heating & Air Conditioning, Dishwashing Equipment, Hood Exhaust & Make-up Air, Beer/Beverage Systems, and Medical Refrigeration Equipment.</p> <p>D&M was negatively impacted by the NYS disaster declaration and the resulting conditions created by the coronavirus pandemic that included the suspension of 15 contracts and the termination (due to permanent closure) of 2 contracts. The loss of business/revenue resulted in the temporary layoff of one (1) employee for a 14-week period. D&M has also incurred unbudgeted expenses to comply with NYS reopening protocols. D&M is requesting funding assistance from the ECIDA to offset PPE/fixture (cleaning supplies, disinfectant, masks, face shields, hands-free dispensers, partitions, signage, and automatic temperature scanning device) expenditures to protect the health and safety of staff and clients.</p>			

ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION



Thank you for your interest in the Erie County Industrial Development Agency's Disaster Emergency Grant Program to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	Applicant Legal Name: OEM Refrigeration, Inc.
2.	Applicant Address: Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible. 1340 William Street Buffalo, NY 14204
3.	Legal Structure: <input checked="" type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Not-for-Profit
4.	Applicant Contact Name: Katrina Smitana
5.	Contact Phone Number: 716 852 4084 Contact Email Address: Katrina@oemrefrigeration.com
6.	Type of Business: Please Describe: foodservice equipment sales & service
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet. <input checked="" type="checkbox"/> ATTACHED
8.	Number of years in business in Erie County 41
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <input checked="" type="checkbox"/> ATTACHED
10.	Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input checked="" type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned
11.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable 238220
12.	What share of the company's product or service is sold within Erie County: 85%
13.	Miscellaneous Questions:



**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<p>Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business? Amount: \$</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").</p> <p>How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? <u>google</u></p>
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14. Qualifying Questions:

	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<p>Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant's primary place of business located in a highly distressed area? (see map at https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf)</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the Applicant in business prior to March 7, 2020?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Has the Applicant been negatively impacted by the COVID-19 Pandemic?</p>
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**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



15.	<p>Narrative:</p> <ul style="list-style-type: none">A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.
	<p><i>(attach separate sheet if more room is needed)</i></p> <p><i>See attached.</i></p>

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



EMPLOYMENT INFORMATION

Existing Jobs – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

16.	Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application.	25
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Grant Request Budget

17.	PPE and/or Fixture Installation Description Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures - list and attach paid receipts
	See attached.		
	Total Vendor Expense	\$1986.77	\$16,781.81
	GRANT REQUESTED (grant will be calculated by multiplying eligible costs x 90%)	\$1,788.10	\$15,103.63

18. CERTIFICATION

I, Katrina Smietana, being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.

In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.

Name of Company Official Completing Worksheet:	Title:	Date Completed:
Katrina Smietana	COO	4/16/22
Signature		

15A Actual Purchases

Invoice Date	Vendor	Description	Total
3/23/2020	Target	Soap, Paper Towels, Cleaner, Wet Wipes	\$ 26.67
3/27/2020	Buffalo Distilling Co.	Hand Sanitizer	147.25
4/26/2020	Amazon	Face Masks	589.20
5/6/2020	Colonial Print	Face and Neck Gaiters	366.75 <i>Proof of purchase</i>
5/27/2020	Target	Sandwich Bags, Disinfectant	19.13
5/27/2020	Buffalo Distilling Co.	Hand Sanitizer	53.29
6/6/2020	Target	Cleaning Supplies	13.83
6/18/2020	Office Depot	Disinfecting Wipes	21.71
7/3/2020	Amazon	Face Shields	19.99
10/9/2020	Curbell Plastics	Sneeze Guard	87.30
10/12/2020	Home Depot	Hanging Equipment for Sneeze Guard	24.69
10/13/2020	Curbell Plastics	Sneeze Guard	336.60
10/16/2020	Home Depot	Hanging Equipment for Sneeze Guard	8.98
11/10/2020	Office Depot	Face Masks	97.81
12/7/2020	Office Depot	Disinfecting Wipes	173.57
			\$ 1,986.77

15B Future Purchases

Description	Estimated Total
Automatic Hand Sanitizer Dispensers & Hand Sanitizer Cartridges	\$ 2,732.48
Hand Sanitizer Pumps	3,707.40
Forehead Temperature Screening Devices *	9,639.00
Face Masks	500.00
Safety Signs	6.60
Shipping	196.33
	\$ 16,781.81

* Devices to be placed in front entrance and side entrance to union employees and visitors.

Szewczyk, Lori

From: Katrina Smietana <katrina@dmrefrigeration.com>
Sent: Tuesday, April 20, 2021 4:30 PM
To: Szewczyk, Lori
Subject: RE: COVID Disaster Emergency Application

[Message is from an external source]

Hi Lori,

Thank you for your e-mail. Below is the requested statement. If you need further information, please let me know.

The NYS disaster emergency declaration negatively impacted our service department, which offers food service equipment maintenance and repairs. The customer base for which utilizes these offerings primarily include restaurants, movie theaters, and office buildings. The negative impact is demonstrated by a shortfall in maintenance and repair revenue as followed:

- Seventeen (17) equipment maintenance contracts were suspended or terminated in 2020. These suspensions and terminations impacted maintenance revenue by approximately thirty-six thousand dollars (\$36,000.00).
- Of the seventeen (17) equipment maintenance contracts, two (2) were associated to permanent closures. These permanent closures impacted repair revenue by approximately forty thousand dollars (\$40,000.00).
- The remaining fifteen (15) contracts were associated to temporary closures and cost reduction efforts. These temporary closures and cost reduction efforts impacted repair revenue by approximately sixty-seven thousand dollars (\$67,000.00).

Due to the negative impact to our service department, unfortunately one (1) service technician was laid off for a fourteen (14) week period.

Thank you!

Katrina (Mackiewicz) Smietana, Chief Operating Officer

D & M Refrigeration, Inc., 1340 William Street, Buffalo NY 14206

Office: 716 852 4084 dmrefrigeration.com

From: Szewczyk, Lori <lszewczyk@ecidany.com>
Sent: Tuesday, April 20, 2021 11:24 AM
To: Katrina Smietana <katrina@dmrefrigeration.com>
Subject: COVID Disaster Emergency Application

Hi Katrina,

Thank you for submitting your application to the ECIDA's COVID-19 Disaster Emergency Grant Program. Your proposal is currently being processed; however, we need some additional information to complete the review. At your earliest convenience, please provide the following:

- Brief statement (1 paragraph) regarding the negative impact of the NYS disaster emergency declaration on your business operation (i.e., temporary shutdown, loss of business/revenue, layoffs, etc.).

Please email your reply. Feel free to contact me with any questions or concerns.

Grant Application Overview

May 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Jos. A. Sanders & Sons, Inc.	\$4,625.75	Highly Distressed Area WBE	Recommended for Funding
<p>Synopsis:</p> <p>Jos. A. Sanders & Sons, Inc. (hereafter Sanders & Sons) is a family-owned commercial roofing and architectural sheet metal company located in the city of Buffalo. Sanders and Sons has been providing services in Erie County for over 100 years. High profile projects in its current pipeline includes reuse project on Delevan, City Hall, Erie County medical examiner's office, and UB's north campus to name a few. The business employs 16 skilled tradesman and is actively involved in civic engagement throughout the community.</p> <p>Sanders & Sons has been negatively impacted by the NYS disaster declaration and the conditions resulting from the coronavirus pandemic. Although the company's services were considered essential and was not required to suspend its operation, 40% of their jobs for 2020 were cancelled or postponed. This disruption depressed revenue, which resulted in the loss of staff. Sanders and Sons has found it challenging to reengage their workforce - three (3) union roofers elected to retirement due to the lingering restrictions and impacts of COVID. Sanders and Sons is seeking funding assistance from the ECIDA to offset the cost of PPE/fixture (mask, gloves, cleaning supplies, sanitizer, barriers, hand washing station, etc.) expenditures necessary to resume business operations in accordance with NYS safety guidelines.</p>			



ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION

Thank you for your interest in the Erie County Industrial Development Agency's Disaster Emergency Grant Program to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION			
1.	Applicant Legal Name:	Jos. A. Sanders & Sons, Inc.	
2.	Applicant Address: Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible.	107 Lathrop Street Buffalo, NY 14212	
3.	Legal Structure:	<input checked="" type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Not-for-Profit	
4.	Applicant Contact Name:	Wendy L Sanders	
5.	Contact Phone Number:	716-481-5014	Contact Email Address: wendylsanders@jasroofing.com
6.	Type of Business:	Please Describe commercial roofing	
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet.		
8.	Number of years in business in Erie County	<input checked="" type="checkbox"/> ATTACHED	
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. I own 94% of the stock & am the only officer. A non involved aunt owns the remaining 6%.		<input checked="" type="checkbox"/> ATTACHED
10.	Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input checked="" type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned		
11.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable	238160	
12.	What share of the company's product or service is sold within Erie County:	98 %	
13.	Miscellaneous Questions:		

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



	<p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business? Amount: \$</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").</p> <p>How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? <u>radio</u></p>	
<p>14.</p>	<p>Qualifying Questions:</p>	
	<p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant's primary place of business located in a highly distressed area? (see map at https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf)</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the Applicant in business prior to March 7, 2020?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Has the Applicant been negatively impacted by the COVID-19 Pandemic?</p>	

ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION



15.	<p>Narrative:</p> <ul style="list-style-type: none"> A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase. B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable). C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.
	<p><i>(attach separate sheet if more room is needed)</i></p> <p>In the beginning, when there were many unknowns and supplies were scarce, we used our ingenuity to put together whatever we could as the guidance changed almost daily. We bought surgical masks as they became available, and supplied our crews with bandannas in an effort to provide some face covering. Being outside in the heat, we wanted to reduce close contact while keeping them hydrated, so we purchased individual reusable water bottles and gallon jugs. While we kept trying to get hand sanitizer, and bought smaller bottles and containers, we also secured several portable handwashing apparatus. Our clever warehouse manager used lumber and plywood to build stations to house the apparatus. And, in the office, we installed towel holders to supplement what was already there. We also bought stermamine tablets, used in the restaurant industry to clean our equipment. We made reusable "wet wipe" packages for our employees, with washcloths and reusable zipper plastic bags. There were other cleaning supplies purchased that receipts were not saved for, so they are not included.</p> <p>This year, we plan to buy more hand sanitizer, masks, hand soap, roll towels, disposable wipes and two additional handwashing stations in a different design. We are being conservative in our request, recognizing that other women owned and small businesses also have needs.</p> <p>Our company has a long history in Erie County, with our start in 1919 in a garage on Northampton Street to our move to Lathrop in the 1920's. Last year had been shaping up to be a banner year until Covid put the brakes on over \$1M worth of work - none of which has commenced to date. We have a large reuse project on Delevan that is still waiting for the state's restart approval, work at City Hall and work on the Erie County medical examiner's office. Roofing is an essential industry and we are hopeful that these projects will start soon. Also, a two year job at UB's north campus South Lake Village was greatly impacted and we did about 60% of the work planned for 2020. While we never fully shut down, the hard quarantine period, coupled with the large unemployment incentive did make it difficult to get our full workforce to return when things started. And, three of our union roofers chose to retire vs. navigate a Covid restricted workplace. And, later in the year, two additional journeyman left the company amidst their personal Covid concerns. Certainly PPP was a lifesaver in assisting us to meet payroll during season and pay some people just to stay, but rapidly increasing material costs and supply shortages have had a large impact on our expected profitability. This grant will help subsidize costs already incurred and ease the continued pressure to provide additional hygiene to employees not typically expected of us.</p> <p>Our company with me as owner are typically engaged with the community through multiple volunteer and philanthropic commitments. I am the president of the Rotary Club of the Buffalo Niagara Medical Campus - whose service projects include collections quarterly for supplies for the Response to Love Center, monthly meals at Kevin Guest House, medical campus cleanups and involvement with the Greenway Trail, among other things. My thirty plus year association with the Junior League of Buffalo has given me many opportunities to maintain ties to the community through service and donations. We are long time residents of the Elmwood Village, and I spent almost ten years serving on the board of the Elmwood Village Association. Through each of my volunteer commitments, I have been able to tap into the human talent and unique resources a construction company can offer, from manpower to putting lights on a living Christmas tree. Being the owner gives me flexibility to give back.</p>

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



EMPLOYMENT INFORMATION

Existing Jobs – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

16. Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application. 16

Grant Request Budget

17.	PPE and/or Fixture Installation Description Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures - list and attach paid receipts
	See attached		
	Total Vendor Expense	\$	\$
	GRANT REQUESTED (grant will be calculated by multiplying eligible costs x 90%)	\$	\$

CERTIFICATION

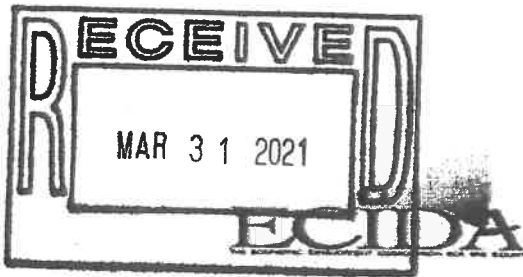
18. I, Wendy L Sanders being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency. In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.

Name of Company Official Completing Worksheet:	Title:	Date Completed:
Wendy L Sanders	President	04/02/2021
Signature:		

Grant Application Overview

May 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Niagara Lubricant Company Inc.	\$9,234	Highly Distressed Area VBE	Recommended for Funding
<p>Synopsis:</p> <p>Niagara Lubricant Company Inc. (hereafter Niagara Lubricant), a Buffalo based manufacturer and packager of aftermarket (not sourced from the car's maker) auto products such as lubricating oils, greases, industrial oils and tire care products has been serving Western New York and beyond since 1923. The business is in the Black Rock section of Buffalo has the capabilities to package various items from one-ounce tubes to large scale production totes. Niagara Lubricant manufactured products are used across the United States and Canada as well as Europe, South America, Africa and the Middle East.</p> <p>Niagara Lubricant has been negatively impacted by the NYS disaster declaration and the conditions created by the coronavirus pandemic. Because of COVID-19, sales of aftermarket automotive parts/products have taken a big hit. In early 2020 the economy slipped into recession, and people were staying home, putting less wear and tear on their cars. The biggest factor in aftermarket parts demand-- is vehicle miles traveled (VMT)--which is likely to remain depressed as work-from-home and online shopping become permanent features of our economy. Niagara Lubricant's gross profit for 2020 decreased by 58% from the previous year. Niagara Lubricant is seeking assistance from the ECIDA to offset PPE (sanitizer & disinfectant) expenditures necessary to resume business activity safely.</p>			



ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION

Thank you for your interest in the Erie County Industrial Development Agency's Disaster Emergency Grant Program to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We look forward to working with you to evaluate your project for possible financial assistance. To begin this process, please complete and return this Application along with required documentation.

COMPANY INFORMATION	
1.	Applicant Legal Name: NIAGARA LUBRICANT Company Inc
2.	Applicant Address: 1057 E. DELAVAN AVE 14215
3.	Legal Structure: <input checked="" type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Not-for-Profit
4.	Applicant Contact Name: LEON SMITH
5.	Contact Phone Number: 716-818-3404 Contact Email Address: LUBEMAN@AOL.COM
6.	Type of Business: MANUFACT Please Describe AUTO AFTER MARKET PRODUCTS
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and an interim Profit & Loss Statement and Balance Sheet through at least June 30, 2020. <input type="checkbox"/> ATTACHED
8.	Number of years in business in Erie County 97
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <input type="checkbox"/> ATTACHED
10.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable 324191
11.	Company's Annual Revenue:
12.	What share of the company's product or service is sold within Erie County: % 50
13.	Miscellaneous Questions:
	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



- Yes No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?
- Yes No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?
- Yes No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business?
Amount: \$
- Yes No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.
- Yes No Is the Applicant in compliance with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").

14. Qualifying Questions:

- Yes No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?
- Yes No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?
- Yes No Is the Applicant's primary place of business located in a highly distressed area? (see map at <https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf>)
- Yes No Is the Applicant a Certified Minority or Certified Women-Owned Business?
- Yes No Is the Applicant a Certified Service-Disabled Veteran-Owned Business?
- Yes No Was the Applicant in business at least one year prior to March 7, 2020?
- Yes No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?
- Yes No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?
- Yes No Has the Applicant been negatively impacted by the COVID-19 Pandemic?

Narrative:

15.

- A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.
- B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).
- C. Briefly discuss Applicants ties to the community and the impact of your work/service in Erie County.

ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION



(attach separate sheet if more room is needed)

THESE PRODUCTS WERE
USED TO SANITIZE
OUR PLANT DAILY FOR
MOST OF 2020

Szewczyk, Lori

From: Leon Smith <lubeman444@aol.com>
Sent: Tuesday, May 4, 2021 3:07 PM
To: Szewczyk, Lori; leoniv@niagaralubricant.com; Leon Smith
Subject: Re: ECIDA COVID Disaster Emergency Grant Application

[Message is from an external source]
Good Afternoon Lori,

Here is the explanation on how the business was severely impacted by the pandemic:

At the time of the pandemic, the automotive industry was severely impacted. We lost all open orders for 4 months and we are now slowly coming back. All of our employees were laid off, with some coming back to work starting April 2020. At that time, we started filling hand sanitizer orders to help out our community. Unfortunately, this business only lasted 6-8 weeks. As the country started to open up, the automotive industry started to show some signs of life and orders slowly came back. The largest impact to our business is due to most people still working from home and traveling that has virtually stopped. The result is the number of automobiles and miles driven has significantly decreased. This decrease has had a negative impact on our overall business.

Thank you very much for your time,

Sincerely,

Leon Smith III
Disabled Combat Veteran

-----Original Message-----

From: Szewczyk, Lori <lszewczyk@ecidany.com>
To: Leon Smith <lubeman444@aol.com>
Sent: Thu, Apr 29, 2021 12:18 pm
Subject: RE: ECIDA COVID Disaster Emergency Grant Application

Mr. Smith,

I am still missing the following:

- Form NYS-45 Quarterly Combined Withholding, Wage Report, and Unemployment Insurance Return for the most recent quarter
- Narrative (1-2 paragraphs) explaining how the business has been impacted by the NYS disaster declaration (i.e., layoffs, loss of business, increased costs, etc.)

Lori A. Szewczyk
Director of Grants
Direct Line (716) 362-8363
lszewczyk@ecidany.com

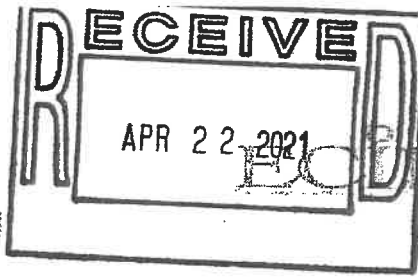
ECIDA
95 Perry Street, Suite 403
Buffalo, NY 14203
Main (716) 856-6525
Fax (716) 362-8393
www.ecidany.com

Grant Application Overview

May 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Ricotta & Ricotta Inc. dba Mangia Ristorante & Caffè	\$10,000	VBE	Recommended for Funding
<p>Synopsis:</p> <p>Ricotta & Ricotta, Inc., dba Mangia Ristorante & Caffè (hereafter Mangia) is a veteran-owned business located in the heart of the Orchard Park business district. Mangia’s atmosphere is casual yet sophisticated and warming with a great bar, patio, and rooftop seating area. No matter what language you speak the word Mangia means to eat. With its unsurpassed ambiance and great food, it has become a WNY favorite serving an elaborate Italian Cuisine menu of appetizers, specialty pasta dishes as well as entrees of meat and seafood.</p> <p>Mangia has been negatively impacted by the NYS disaster declaration and the conditions created by the coronavirus pandemic. The restaurant was closed for six (6) months and reopened at limited capacity, which resulted in a significant loss of revenue. Additionally, Mangia’s expenses have increased to prevent the spread of COVID-19. Mangia is requesting assistance from the ECIDA to offset PPE/fixture (masks, gloves, cleaning supplies, sanitizer, disinfectant, etc.) expenditures necessary to protect the health and safety of staff, customers, and vendors.</p>			

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



Thank you for your interest in the **Erie County Industrial Development Agency's Disaster Emergency Grant Program** to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.eriecountyny.gov/Portals/0/Assets/2020/2020%20Emergency%20Grant%20Guidelines%20-%20Final%20-%202020.pdf>. Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	Applicant Legal Name: JOHN J. RICOHA Applicant Address: 4264 N. BUFFALO RD. ORCHARD PARK, NY 14127
3.	Legal Structure: <input type="checkbox"/> C-Corp. <input checked="" type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Not-for-Profit
4.	Applicant Contact Name: JOHN RICOHA
5.	Contact Phone Number: 716 583-0761 Contact Email Address: JOHN.RICOHA@ADL.COM
6.	Type of Business: Please Describe
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet.
8.	Number of years in business in Erie County <div style="text-align: right;"> <input checked="" type="checkbox"/> ATTACHED 17 </div>
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <div style="text-align: right;"> <input checked="" type="checkbox"/> ATTACHED </div>
10.	Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input type="checkbox"/> Woman-Owned <input checked="" type="checkbox"/> Veteran-Owned
11.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable. 722511
12.	What share of the company's product or service is sold within Erie County: 100 %
13.	Miscellaneous Questions:

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



- Yes No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?
- Yes No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?
- Yes No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?
- Yes No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?
- Yes No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?
- Yes No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?
- Yes No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business?
Amount: \$
- Yes No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.
- Yes No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").

How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? WORD OF MOUTH

14. Qualifying Questions:

- Yes No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?
- Yes No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?
- Yes No Is the Applicant's primary place of business located in a highly distressed area? (see map at <https://www.ecida.org/wp-content/uploads/2020/04/Map-of-Highly-Distressed-Areas-in-Erie-County.pdf>)
- Yes No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?
- Yes No Was the Applicant in business prior to March 7, 2020?
- Yes No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?
- Yes No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?
- Yes No Has the Applicant been negatively impacted by the COVID-19 Pandemic?

ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION



Narrative:

15.

- A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.
- B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).
- C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.

(attach separate sheet if more room is needed)

Our RESTAURANT WAS CLOSED FOR
6 months & OPEN w/ RESTRICTIONS
that IMPACTED OUR SALES.
We HAVE PURCHASED PPE FOR
PROTECTION OF STAFF & GUESTS

ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION



EMPLOYMENT INFORMATION

Existing Jobs – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

16. Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application. 42

Grant Request Budget

17.	PPE and/or Fixture Installation Description	For PPE/Fixtures you plan to purchase – list and attach proposal copies	For PPE/Fixture actual expenditures – list and attach paid receipts
	Items or Vendor Contract (attach additional sheet as necessary)		
	<p>CHUDY Receipts for gloves, towels to sanitize TABLES & CHAIRS CLOCK 360 SPRAY MACHINE & PURELL DISPENSOR & SOAP Receipts ATTACHED. All High Lighted</p>		
	Total Vendor Expense	\$	\$18,593.17
	GRANT REQUESTED (grant will be calculated by multiplying eligible costs x 90%)	\$	\$

CERTIFICATION

18. I, JOHN J. Ricotta, being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency. In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.

Name of Company Official Completing Worksheet: JOHN J. Ricotta Title: President Date Completed: 4/21/21

Signature: John J Ricotta

Grant Application Overview

May 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Roach, Lennon & Brown, PLLC	\$3,381.07	Highly Distressed Area	Recommended for Funding
<p>Synopsis:</p> <p>Roach, Lennon & Brown, PLLC - Partners Jack Dee, Dave Roach, Mike Lennon, and Chris Brown, formed Roach, Lennon & Brown, PLLC in September 2018 to offer a collaborative approach to legal services. Located in the historic Electric Tower, in downtown Buffalo, Roach, Lennon & Brown is built on over 100 years of collective experience as legal counsel for individuals, families, professionals, businesses, not-for-profits and government entities. Our practice areas include Business Law, Commercial Law, Entrepreneurship, Startup, Private Equity, Litigation, Commercial Real Estate Development, Estate Planning, and Administration.</p> <p>Roach, Lennon & Brown has been negatively impacted by the NYS disaster declaration and the impacts of the coronavirus pandemic. The office was closed for several months, and the staff was unable to interact with clients, which resulted in reduced business/revenue. To comply with NYS reopening safety guidelines, the firm purchased air filters and protective barriers to allow staff to return to work. Roach, Lennon & Brown is seeking assistance from the ECIDA to offset the fixture expenditures that were necessary to protect the health and safety of staff and clients.</p>			

ERIE COUNTY COVID-19 DISASTER EMERGENCY GRANT APPLICATION



Thank you for your interest in the **Erie County Industrial Development Agency's Disaster Emergency Grant Program** to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	Applicant Legal Name: Roach, Lennon + Brown, PLLC
2.	Applicant Address: Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible. 535 Washington St., Suite 1000 Buffalo, NY 14203
3.	Legal Structure: <input type="checkbox"/> C-Corp. <input type="checkbox"/> S-Corp <input checked="" type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Not-for-Profit
4.	Applicant Contact Name: David Roach
5.	Contact Phone Number: 716-235-3025 Contact Email Address: d.roach@rlbattorneys.com
6.	Type of Business: Please Describe law firm
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet. <div style="text-align: right;"><input checked="" type="checkbox"/> ATTACHED</div>
8.	Number of years in business in Erie County 2.5
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <div style="text-align: right;"><input checked="" type="checkbox"/> ATTACHED</div>
10.	Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input type="checkbox"/> Woman-Owned <input checked="" type="checkbox"/> Veteran-Owned
11.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable 541110
12.	What share of the company's product or service is sold within Erie County: 77.5% %
13.	Miscellaneous Questions:

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



	<p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business? Amount: \$</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").</p> <p>How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? <u>BSC Small Business Development Center</u></p>	
<p>14.</p>	<p>Qualifying Questions:</p>	
	<p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant's primary place of business located in a highly distressed area? (see map at https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf)</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the Applicant in business prior to March 7, 2020?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?</p> <p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Has the Applicant been negatively impacted by the COVID-19 Pandemic?</p>	

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



15.	<p>Narrative:</p> <ul style="list-style-type: none">A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.
	<p><i>(attach separate sheet if more room is needed)</i></p> <p><i>please see attached</i></p>

A brief description of our business per the Applicant Qualifications Checklist:

Roach, Lennon and Brown is a Buffalo-Niagara law firm servicing entrepreneurs, businesses, not-for-profit organizations, municipal entities and individuals in corporate and commercial transactions, litigation and trust and estates matters.

Question 15A Narrative Summary

Our office consists of a kitchen, an open area where 5 of our staff have workspaces and 5 offices for each partner (4) and a fifth attorney. We had acrylic shields installed between the staff workspaces for their safety and separation from one another. We also purchased air purifiers and placed them strategically throughout the entire office space for the additional safety of our entire staff.

Question 15B Narrative Summary

We purchased replacement of filters for the three purification units.

Question 15C Narrative Summary

Access to office facilities, contacts with clients and collection of receivables were all adversely affected. The majority of services we provide are to individuals, businesses and not for-profits located in Erie County. We also perform pro bono legal services, primarily for religious, charitable and educational organizations located in Erie County. Almost all of our owners and all of our employees reside in Erie County.

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



EMPLOYMENT INFORMATION			
Existing Jobs – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.			
16.	Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application.		4
Grant Request Budget			
17.	PPE and/or Fixture Installation Description Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixture you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures - list and attach paid receipts
	Rabbit Air	277.31	1794.21
	Mid City Office Furniture		1685.22
	Total Vendor Expense	\$ 277.31	\$ 3479.43
	GRANT REQUESTED (grant will be calculated by multiplying eligible costs x 90%)	\$ 249.58	\$ 3131.49
		83,756.74	
18.	CERTIFICATION		
	<p>David L. Roach being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief, and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.</p> <p>In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL, subject to limited statutory exclusions.</p>		
Name of Company Official Completing Worksheet:		Title:	Date Completed:
David L. Roach		Partner	4/26/21
Signature: David L. Roach			

Grant Application Overview

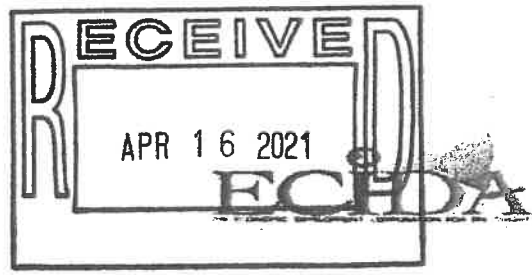
May 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
Surianello General Concrete Contractor, Inc.	\$3,809.93	Highly Distressed Area	Recommended for Funding

Synopsis:

Surianello General Concrete Contractor, Inc. (hereafter Surianello) is a third-generation family-owned and operated business located in the City of Buffalo. Founded in 1957 by Domenic Surianello as a residential concrete contractor, the company has grown to become one of the leading heavy highway slip form concrete contractors in the northeast United States. Surianello entered the heavy highway industry in the early 1960s when President Eisenhower began to develop the Interstate Highway System that we see today. In 1972 Surianello was one of the first contractors to use slip form technology to install concrete curb and gutter, allowing the company to further expand its market presence in civil projects.

Surianello has been negatively impacted by the NYS disaster declaration and the conditions created by the coronavirus pandemic. Cost have increased significantly due halts and/or delays at job sites, as well as adhering to COVID protocols. Several administrative employees tested positive for COVID, which resulted in increased costs, interruption in business and lost productivity. Surianello is requesting funding assistance from the ECIDA to support past and future PPE (masks, sanitizer, thermometer, disinfectant) expenditures that are necessary to protect employees in the field and in the office.



**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**

Thank you for your interest in the **Erie County Industrial Development Agency's Disaster Emergency Grant Program** to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	Applicant Legal Name: Surianello General Concrete Contractor, Inc. Applicant Address: 635 Wyoming Ave., Buffalo, NY 14215 <small>Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible.</small>
2.	
3.	Legal Structure: <input type="checkbox"/> C-Corp. <input checked="" type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Not-for-Profit
4.	Applicant Contact Name: Frank D. Surianello
5.	Contact Phone Number: (716) 570-5150 Contact Email Address: Franks@surianello.com
6.	Type of Business: Please Describe Heavy highway concrete construction
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet.
	<input checked="" type="checkbox"/> ATTACHED
8.	Number of years in business in Erie County 64
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors.
	<input checked="" type="checkbox"/> ATTACHED
10.	Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned
11.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable 237310
12.	What share of the company's product or service is sold within Erie County: 75%
13.	Miscellaneous Questions:

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



- Yes No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?
- Yes No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?
- Yes No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?
- Yes No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?
- Yes No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?
- Yes No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?
- Yes No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business?
Amount: \$
- Yes No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.
- Yes No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").

How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? Marilyn Roach - SBA Small Business Development Center

14. Qualifying Questions:

- Yes No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?
- Yes No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?
- Yes No Is the Applicant's primary place of business located in a highly distressed area? (see map at <https://www.ecidanv.com/documents/HighlyDistressedAreaMap7-2-2013.pdf>)
- Yes No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?
- Yes No Was the Applicant in business prior to March 7, 2020?
- Yes No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?
- Yes No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?
as per applicant, EIDL loan - not used to purchase PPE intended for PPE
- Yes No Has the Applicant been negatively impacted by the COVID-19 Pandemic?

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



Narrative:

15.

- A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.
- B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).
- C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.

(attach separate sheet if more room is needed)

A. Surianello General Concrete Contractor, Inc. has purchased hand sanitizer for the office and out in the field, masks for the office and our skilled laborers in the field, purchased more cleaning supplies (i.e. Microban, Clorox, Clorox wipes, paper towels, floor cleaner etc.). We also hired a professional cleaning person to clean the office on a weekly basis to reduce Covid-19 risks. We have also had numerous employees tested for Covid-19 which is an increased health expense.

B. Future PPE purchases include the same items listed in Section A above.

C. We have been impacted by Covid-19 in a few ways. As an important infrastructure contractor, our skilled laborers are out in the field for long hours which requires face masks to be changed frequently. We have had jobsites halt, become delayed and be more expensive due to Covid-19 concerns. We've had a number of employees test positive for Covid-19 in the office which has lead to increased health expenses, Covid-19 testing expenses, office interruption, more work for unaffected employees and loss of productivity. In addition, our office is located in a high distressed area and as such we have had to be extra careful with interactions within the area.

The funds are necessary to be able to afford and provide the necessary PPE (masks, hand sanitizer, gloves, cleaning supplies) for our skilled laborers throughout our season (about 50+ employees) and our executive staff within the office.

Surianello General Concrete Contractor, Inc. has been in business since 1957. We are a third-generation company with our headquarters located at 635 Wyoming Ave. We have contributed to building roadways, airports, developments and other concrete construction work throughout out Western New York and New York City for over 50 years. We are use union employees and have hired hundreds of skilled laborers over the years. Our employees count on us to keep them safe and during Covid-19 it has been difficult to afford and provide the necessary PPE because many of our work has been delayed which in turn has resulted in payment delays for our work.

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



EMPLOYMENT INFORMATION

Existing Jobs – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

16. Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application.

17

Grant Request Budget

17.	PPE and/or Fixture Installation Description Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures – list and attach paid receipts
	Face Masks for skilled laborers in field and in the office	\$500.00	
	Hand sanitizer and cleaning supplies	\$2,000.00	
	Contactless thermometers for field	\$300.00	
	Gloves, face mask, Shields, disinfectant, thermometer Printer to support remote		1,335.40 97.86
	Total Vendor Expense	\$2,800.00	\$1,433.26
	GRANT REQUESTED (grant will be calculated by multiplying eligible costs x 90%)	\$2,520.00	\$1,289.93
			\$4,233.26

CERTIFICATION

18. I, Frank D. Surianello, being duly sworn, state that I have read and understand all the questions and answers contained in the forgoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief; and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.
In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.

Name of Company Official Completing Worksheet:

Title:

Date Completed:

Frank D. Surianello, P.E.

President

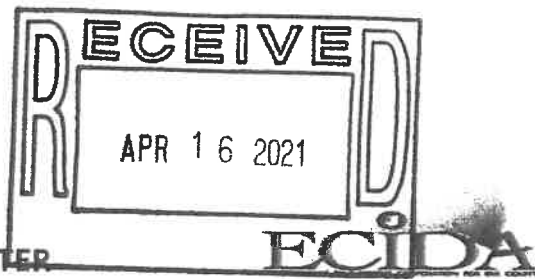
4/1/21

Signature:

Grant Application Overview

May 2021

APPLICANT	GRANT AMOUNT	PROGRAM PRIORITIES	STAFF RECOMMENDATION
The MOG Inc.	\$3,482.83	Highly Distressed Area	Recommended for Funding
<p>Synopsis:</p> <p>The MOG Inc. (hereafter MOG), which is the acronym for Medically Oriented Gym (MOG), is revolutionizing the way people improve and maintain their health. The MOG provides exercises that fits its client's needs, goals, and injury history. With an exceptionally qualified and professional staff, we provide the kind of support that empowers you to integrate healthy, smart decisions into real life. Trilogy PT & MOG is an association of health professionals and lifestyle service experts that coordinate services to provide you the right service by the right expert at the right time. These expert professionals assist you in understanding the choices available to make meaningful lifestyle changes to transform your life. Services include: Exercise and Nutrition, Physical Therapy, and Coaching Staff.</p> <p>MOG has been negatively impacted by the NYS emergency declaration and the conditions created by the coronavirus pandemic. MOG remained open throughout the Pause; however, they were restricted providing services to medically compromised clients only (20% of business). The capacity limitations resulted in a significant loss of revenue, and costs increased due to PPE expenditures to comply with the NYS reopening guidelines. MOG is requesting funding assistance from the ECIDA to offset the purchase of PPE (masks, gloves, sanitizer, thermometer, signage, air filter, etc.) necessary to keep staff and clients safe.</p>			



**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**

Thank you for your interest in the Erie County Industrial Development Agency's Disaster Emergency Grant Program to assist small businesses and not-for-profits with purchasing Personal Protective Equipment (PPE) and fixtures necessary to prevent the spread of Novel coronavirus, COVID-19. We suggest you begin by reading the Grant Guidelines that can be found here: <https://www.ecidany.com/documents//Grant%20Guidelines%208-18-20.pdf> Please complete and return this Application along with the required documentation. Questions – contact us at 716.856.6525 x. 126

COMPANY INFORMATION	
1.	Applicant Legal Name: The MOG Inc.
2.	Applicant Address: Please note that businesses and not-for-profits located in communities served by IDAs (Amherst, Clarence, Concord, Hamburg, and Lancaster) are not eligible. 1801 Grand Island Boulevard Grand Island, NY 14072
3.	Legal Structure: <input type="checkbox"/> C-Corp. <input checked="" type="checkbox"/> S-Corp <input type="checkbox"/> LLC <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Not-for-Profit
4.	Applicant Contact Name: Sara Wilczek
5.	Contact Phone Number: 716-444-3567 Contact Email Address: sarawptmog@gmail.com
6.	Type of Business: Please Describe Health club / Medical Fitness Facility
7.	Please submit a completed W-9, a signed copy of the organization's 2019 Federal Tax Return including all schedules or a 2019 CPA Audited Financial Statement and 2020 year-to-date Profit & Loss Statement and Balance Sheet.
8.	Number of years in business in Erie County <input checked="" type="checkbox"/> ATTACHED 17
9.	Ownership: Privately held companies, please attach a description of the company's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the company. Not for Profit organizations, please attach a list of the organization's officers and directors. <input checked="" type="checkbox"/> ATTACHED
10.	Ownership Type: Definitions of the following ownership types can be found in Appendix A of this application. Please read Appendix A before answering this question. Is your business (check all that apply): <input type="checkbox"/> Minority-Owned <input type="checkbox"/> Woman-Owned <input type="checkbox"/> Veteran-Owned N/A
11.	Primary North American Industrial Classification System (NAICS) Code of the Company. Please provide at least the three-digit code, but the six-digit code is preferable 713940
12.	What share of the company's product or service is sold within Erie County: 100%
13.	Miscellaneous Questions:

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



Yes No Is the Company or any of its principals or Board Members presently the subject of any litigation, or is any litigation threatened, which would have a material adverse effect on the Company's financial condition?

Yes No Has the Company or any of its principals ever settled a debt with a lending institution for less than the full amount outstanding?

Yes No Has the company, its affiliates or any of its principals ever filed bankruptcy, a creditor's rights or receivership proceeding, or sought protection from creditors?

Yes No Is the Company or any of its principal's delinquent on property, personal, and/or employment taxes?

Yes No Has the Company or any of its principals or Board Members ever been convicted of any felony or misdemeanor, other than a minor traffic violation, or are any charges pending?

Yes No Has the Company, its affiliates, or any of its principals, been cited for a violation of federal, State, or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution, or operating practices?

Yes No Are there any outstanding judgments or lien pending against the Company, its affiliates, or any of its principals other than liens in the normal course of business?
Amount: \$

Yes No Has the company been accused of false or misleading statements, or been the subject of a proceeding or had any allegations made against them, by any federal, state, local agency or authority including but not limited to the SEC, FCC, FDA, or OSHA? If yes, please attach a written explanation to this application.

Yes No Has the Applicant failed to comply with the provisions prohibiting wage discrimination on the basis of gender as found in federal law, including the Equal Pay Act of 1963, Title VII of the Civil Rights Act of 1964, Federal Executive Order 11246 of September 24, 1965 and New York State Labor Law Section 194 (together "Equal Pay Law").

How did hear about the ECIDA's COVID-19 Disaster Emergency Grant Program (i.e., radio, print news, word of mouth)? E-mail

14. Qualifying Questions:

Yes No Is the Applicant a small business or small not-for-profit corporation with not more than 50 employees?

Yes No Is the Applicant a business or not-for-profit with a primary place of business located in Erie County, New York?

Yes No Is the Applicant's primary place of business located in a highly distressed area? (see map at <https://www.ecidany.com/documents/HighlyDistressedAreaMap7-2-2013.pdf>)

Yes No Is the Applicant a Minority-Owned, Women-Owned or Veteran-Owned Business?

Yes No Was the Applicant in business prior to March 7, 2020?

Yes No Was the PPE expenditure made, or is it contemplated to be made, on or after March 7, 2020?

Yes No Has the Applicant applied for and/or received grant funding from another IDA and/or state or federal funding source to support the purchase of PPE identified in the Project budget below?

Yes No Has the Applicant been negatively impacted by the COVID-19 Pandemic?

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



EMPLOYMENT INFORMATION

Existing Jobs – A full-time equivalent job equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week.

16. Indicate how many existing full-time equivalent jobs the Applicant and its related entities employ as of the date of application. 8

Grant Request Budget

17.	PPE and/or Fixture Installation Description Items or Vendor Contract (attach additional sheet as necessary)	For FUTURE PPE/Fixtures you plan to purchase – list and attach proposal copies	For PAST PPE/Fixture actual expenditures - list and attach paid receipts
	<i>See Attached</i>		
	Total Vendor Expense	\$ 750.00	\$ 3119.81
	GRANT REQUESTED (grant will be calculated by multiplying eligible costs x 90%)	\$ 675.00	\$ 2807.83

CERTIFICATION

18. I, Sara Wilczek, being duly sworn, state that I have read and understand all the questions and answers contained in the foregoing application and the documents that I have attached hereto; that I have supplied full and complete information in the answer to each question herein to the best of my knowledge, information and belief, and that all information I have supplied is true and correct. I further understand that false statements or intentional omissions made in this Application or in connection with the verification process may have an adverse consequence to my application/submission to the Erie County Industrial Development Agency.

In addition, I acknowledge that the Agency is subject to New York State's Freedom of Information Law (FOIL). I understand that all grant information and records related to this application are potentially subject to disclosure under FOIL, subject to limited statutory exclusions.

Name of Company Official Completing Worksheet:	Title:	Date Completed:
<i>Sara Wilczek</i>	<i>Director, MOG</i>	<i>4/9/2021</i>
Signature: <i>Sara Wilczek</i>		

**ERIE COUNTY COVID-19 DISASTER
EMERGENCY GRANT APPLICATION**



- Narrative:**
15. A. Provide a summary of all PPE equipment and fixture purchases previously purchased and the reason for their purchase.
B. Provide a summary for all future PPE and fixture purchases the entity will be making, including an explanation of how it will be used (if applicable).
C. Provide a narrative to include: how your organization has been negatively affected by the State disaster emergency, why the funds are necessary, the applicant's ties to the community and the impact of your work/service in Erie County.

(attach separate sheet if more room is needed)

A) Please see attached - Part A
B) Please see attached - Part B
C) Please see attached - Part C

Narrative- Part A

<i>Date</i>	<i>Item</i>	<i>Cost</i>	
4/6/2020	Disinfectant wipes	\$ 63.76	✓
5/3/2020	Face Masks	\$ 119.97	✓
5/18/2020	Hospital Hand Sanitizer	\$ 179.64	✓
9/16/2020	Hand Sanitizer	\$ 59.96	✓
9/17/2020	Hand Sanitizer	\$ 89.94	✓
4/7/2020	Clorox Disinfectant toilet cleaner +	\$ 12.40	✓
4/7/2020	Digital Thermometer	\$ 12.40	✓
5/28/2020	Reflective Tape (for social distancing) +	\$ 55.44	✓
5/28/2020	Gloves +	\$ 56.52	✓
3/22/2021	Hand Sanitizer	\$ 44.73	✓
5/28/2020	Gloves +	\$ 56.52	✓
5/28/2020	Gloves +	\$ 56.52	✓
6/30/2020	COVID signs	\$ 498.00	✓
7/27/2020	Face Masks	\$ 45.99	✓
7/26/2020	Face Masks	\$ 45.99	✓
7/25/2020	Face Masks	\$ 45.99	✓
9/13/2020	Forehead Thermometer	\$ 39.99	✓
10/13/2020	Face Masks	\$ 45.60	✓
10/13/2020	Digital Thermometer	\$ 24.49	✓
8/17/2020	Air filters	\$ 129.99	✓
10/19/2020	Lysol Cleaner	\$ 174.97	✓
10/29/2020	Neack gaitor face covers	\$ 135.92	✓
6/4/2020	Dobmeier Janitor - sanitizers/dispensers	\$ 1,125.08	✓
	Grand Total:	\$ 3,119.81	

Narrative- Part B

We are requesting an additional \$750.00 for Disinfectant spray, wipes, latex gloves, face masks, hand sanitizer bottles and refills. This will allow us to purchase additional PPE and sanitizer through 2021.

Narrative- Part C

Our MOG (Medically Oriented Gym) was negatively impacted by COVID when NYS mandate closed all fitness facilities. We qualify as a medical fitness facility and we allowed to continue to see individuals who were medically directed by a health care provider.

Because of the mandate, we had to refuse any individual who was not considered a medically compromised. This was about 80% of our revenue generator. We still had to purchase PPE for our individuals who were coming into our facility, as well as protect our staff who were still working.

The MOG is a medical fitness facility that helps people get healthier and stay healthier. We cater to individuals with diseases such as, obesity, cardiac disease, parkinson's disease, cancer, pulmonary diseases, and mental diagnosis. For these individuals, our facility is critical for people to manage their disease and prevent further regression for improved quality of life.